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Midnight Train to Georgemas:

A Sleeper Train for the Far North?

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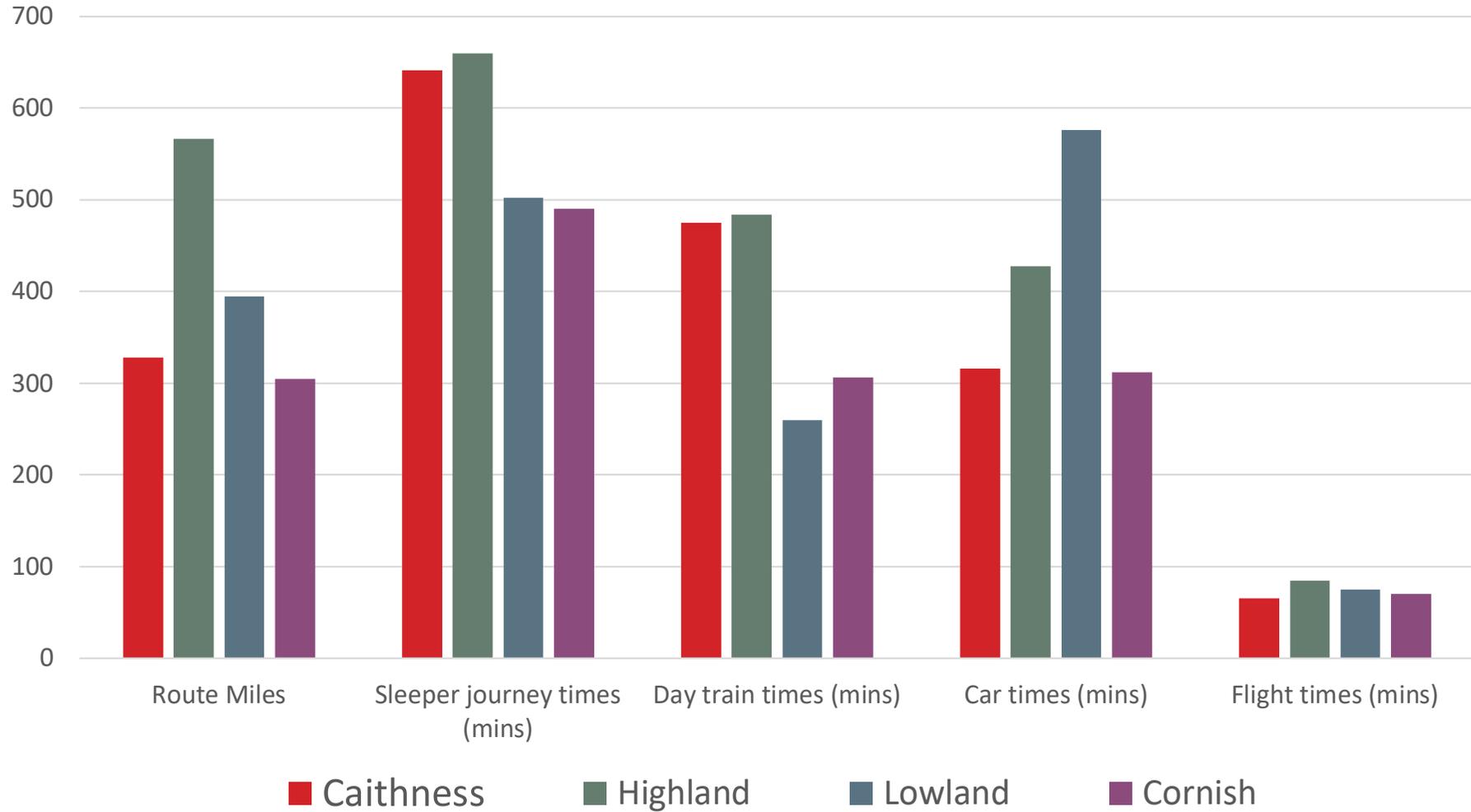


SYSTRA

The Concept



Benchmarking against existing sleepers and competitive position



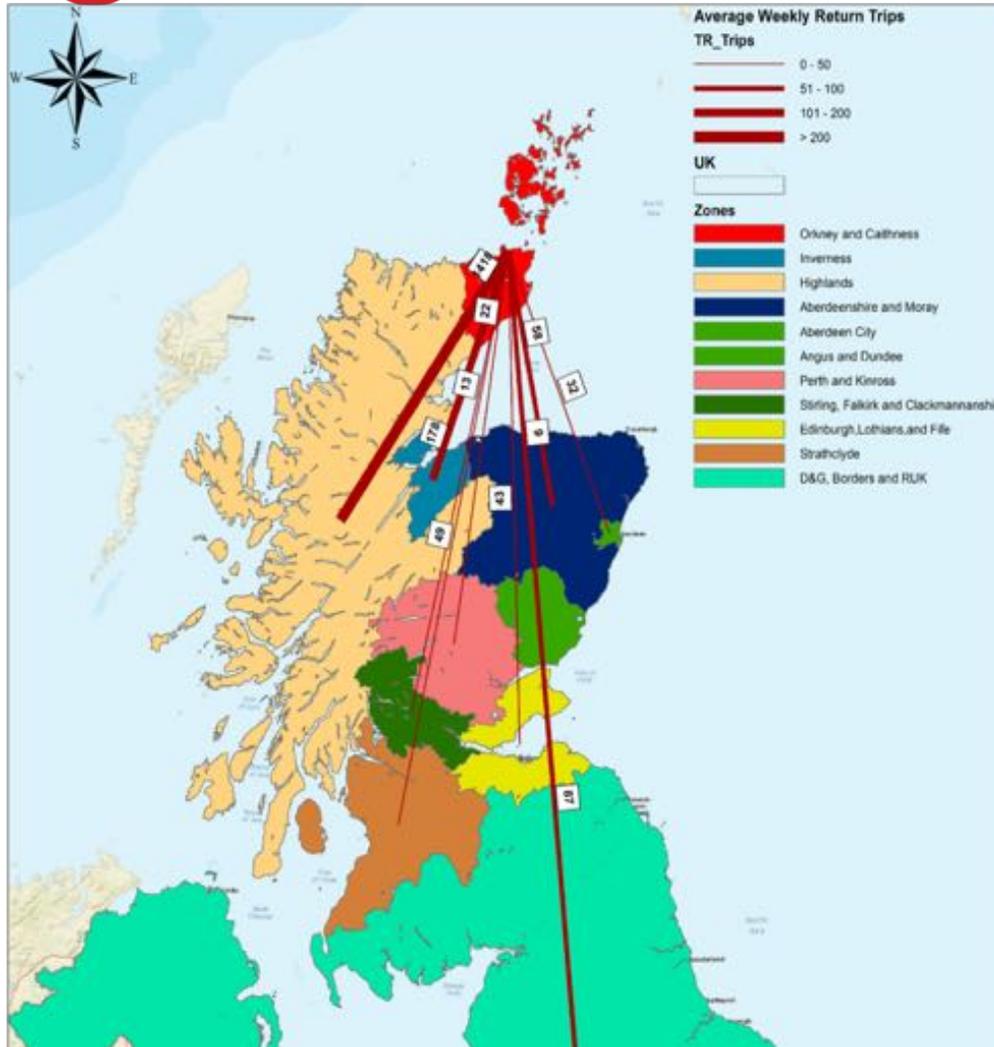


The Market for the Service

Understanding the market

- An unusual service to study – an innovative approach required
- Mobile phone data from Telefonica
- Examined long distance passenger movements in a rural area:
 - Trip duration
 - Low/Mid/High Season
 - Excluded air & ferry trips
- Information on Inverness derived from a model

Orkney & Caithness – Weekly Return Trips by All Modes



Destination	Weekly Trips
Inverness	178
Highlands	1418
Aberdeenshire	58
Aberdeen	32
Angus & Dundee	9
Perth & Kinross	22
Stirling	49
Edinburgh	43
Strathclyde	49
Borders + England	87
TOTAL	1945

The Market for a Sleeper

Market Segment	Annual Demand (One Way Trips)
Orkney/Caithness – Central Belt	8,598
Inverness – Central Belt	20,571
TOTAL	29,169

The Market for a Sleeper

A conservative assessment of the market potential because:

- Exclusion of all air trips
- No newly generated trips included
- Opportunity for new tourism markets:
 - Potential to develop short rail & ferry package tours
 - Secondary benefit to day trains
 - Wider impact on economy of Caithness/Orkney

A Market for Parcels

- Opportunity to experiment with a new market
- Considered a “**mixed**” train in the early stages
- Parcels for distribution **northbound**
 - Local premium on parcels north of Inverness may justify this
- High value small items **southbound**
 - Build on shellfish by rail on Highland Sleeper



Delivering the Service

SYSTRA

Operational Objectives

- Connect with the Orkney Ferry
 - Challenging – drives the timetable
- Serve Inverness at a viable time
 - The case for a portion?
- Serve Glasgow or Edinburgh?
 - Option to serve both
- Finding a route that is open and available
 - Highland v Aberdeen
- A mixed train??

A Mixed Train?

- Early stages considered a “mixed” train
- Would carry freight and passenger traffic
- Unique in the UK
- However:
 - Complex to deliver
 - Timetabling difficult – clashed with other objectives
 - Created other operational issues e.g. train formation

The Train: A Unique Opportunity

- Reuse existing Mark 3 Sleepers & Mark 2 Day Coaches
 - Derogation for PRM-TSI Modifications
- DVT – Parcels, luggage and flexibility
- Six vehicles with Inverness portion

LOCO – SLEEPER – 2*DAY COACH – LOUNGE – SLEEPER - DVT



Timetable: Southbound

LOCATION	ARRIVE	DEPART	REMARK
Thurso	-	19:30	
Georgemas Junction	19:46	19:54	Train reverses
Inverness	00:10	00:45	Attach Inverness portion
<i>ROUTE</i>	<i>Highland Mainline</i>		
Perth	03:21	04:00	Operational stop
Stirling	04:37	04:39	
<i>ROUTE</i>	<i>Linlithgow</i>		
Edinburgh	05:23	07:03	Early connection to London
<i>ROUTE</i>	<i>Carstairs</i>		
Glasgow Central	08:11		

Timetable: Northbound

LOCATION	ARRIVE	DEPART	REMARK
Glasgow Central	-	21:25	High Level Station
<i>ROUTE</i>	<i>Carstairs</i>		
Edinburgh	22:23	22:28	
<i>ROUTE</i>	<i>Linlithgow</i>		
Stirling	23:08	23:10	Late connection from Glasgow
Perth	23:48	23:50	
<i>ROUTE</i>	<i>Highland Mainline</i>		
Inverness	02:14	02:54	Detaches Inverness portion
Georgemas Junction	06:55	07:25	Crosses 0618 Wick - Inverness
Thurso	07:42	-	Connection into sailing

Conclusions: Midnight Train – An Opportunity

Strong support from stakeholders for such a service

Delivers on multiple objectives:

- Improves connectivity, broadening opportunities in the Far North
- Creates jobs in Caithness – train crew base in Thurso
- Stimulates tourist activity bringing more spending
 - Basis for a new tourism rail offer
- Offers a sustainable approach to parcels
- With (admittedly conservative) demand estimates, likely to have similar financial performance as existing Highland sleepers